

FELIX HÖFFLER

ADDRESS

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RESEARCH INTEREST

regulatory economics, competition policy, industrial organization, law and economics, history of economic institutions, evolutionary economics

EDUCATION

1999	Dr. rer. pol., University of Basel, Switzerland
1996 - 1997	PhD Program at the London School of Economics, UK
1995 - 1996	PhD Program (European Doctoral Program in Quantitative Economics) at the University of Bonn, Germany
1987-1995	Diplom-Volkswirt (M.Sc. Economics equivalent) at the University Tübingen, Germany
1989-1994	M.A. in Modern History at the University Tübingen, Germany

CURRENT AND PREVIOUS POSITIONS

Since 2016	Director, Institute for Economic Policy (iwp) at University of Cologne
2015-2016	Vice Dean for International Relations, Faculty of Management, Economics and Social Sciences
Since 2011	Professor of Economics, University of Cologne, Germany; Director, Institute for Energy Economics at the University of Cologne

2007 -2010	Professor of Economics, WHU - Otto Beisheim School of Management, Vallendar, Germany
2004-2007	Senior Research Fellow, Max-Planck-Institute for Research on Collective Goods, Bonn
2002-2004	Senior Manager, Strategic Planning and Portfolio Management, Corporate Strategy, Deutsche Telekom AG, Bonn
2000-2002	Consultant, Utilities and Service Industries Practice, Arthur D. Little International, Inc., Wiesbaden and Düsseldorf
1999-2000	Researcher, German Monopolies Commission, Bonn

Publications in refereed journals

- 2015 Using forward contracts to reduce regulatory capture. *Journal of Industrial Economics*. (With Sebastian Kranz).
Monitoring of workers and product market competition: The role of works councils. *Economic Inquiry*, Vol. 53, No. 2, April 2015, pp. 1366 - 1379 (with Oliver Gürtler).
- 2014 Hub port competition and welfare effects of strategic privatization. *Economics of Transportation*, 3 (2014), 211-220 (with Achim I. Czerny and Se-il Mun).
- 2013 Investment Coordination in Network Industries: The Case of Electricity Grid and Electricity. *Journal of Regulatory Economics*, 44, pp. 287-307, 2013 (with Achim Wambach).
How competitive is Cross-Border Trade of Electricity? Theory and Evidence from European Electricity Markets. *The Energy Journal*, 34 (2), pp. 125-154, 2013 (with Georg Gebhardt). (Winner of the Campbell Watkins Energy Journal Best Paper Award 2013)
- 2011 Legal Unbundling Can Be a 'Golden Mean' between Vertical Integration and Ownership Separation. *International Journal of Industrial Organization*, 29 (5), pp.576-588, 2011 (with Sebastian Kranz).
Imperfect Legal Unbundling of Monopolistic Bottlenecks. *Journal of Regulatory Economics*, 39 (3), pp. 273-292, 2011 (with Sebastian Kranz).
An Economic Analysis of Trade Secret Protection in Buyer-Seller Relationships. *Journal of Law, Economics and Organization*, 27 (1), pp. 137-158, 2011 (with Stefan Bechtold).
- 2009 Mobile Termination and Collusion, Revisited. *Journal of Regulatory Economics*, 35 (3), pp. 246-274, 2009.
Two Tales on Resale. *International Journal of Industrial Organization*, 26 (6), pp. 1448-1460, 2008 (with Klaus M. Schmidt).
- 2008 On the Consistent Use of Linear Demand Systems when not all Varieties are Available. *Economics Bulletin*, 4 (14), pp. 1-5, 2008.

- 2007 Demand for Storage of Natural Gas in Northwestern Europe. Trends 2005-2030. *Energy Policy*, 35 (10), pp. 5206-5219, 2007 (with Madjid Kübler).
- Cost and Benefits from Infrastructure Competition. Estimating Welfare Effects from Broadband Access Competition. *Telecommunications Policy*, 31 (6-7), pp. 401-418, 2007.
- Netting of Capacity in Interconnector Auctions. *The Energy Journal*, 28 (1), pp. 113-144, 2007 (with Tobias Wittmann).
- 2006 Monopoly Prices versus Ramsey-Boiteux Prices: Are they “Similar” and: Does it Matter? *Journal of Industry Competition and Trade*, 6 (1), pp. 27-43, 2006.
- 2003 Do New Brooms Sweep Clean? Why and When Dismissing Managers Can Increase Firm Performance. *European Economic Review*, 47 (5), pp. 877-890, 2003 (with Dirk Sliwka).
- 1999 Some Play Fair, Some Don´t Reciprocal Fairness in a Stylized Principal-Agent Problem. *Journal of Economic Behavior and Organization*, 38 (1), pp. 113-131, 1999.

Working papers

- 1 Organizational Integration, Conflict, and the Choice of Business Strategies - An Incentive Perspective. (with Dirk Sliwka).
- 2 Why Humans Care about Sunk Costs While Animals Don´t. An Evolutionary Explanation. September 2005. MPI Preprint 2005/17.

Further publications (selection)

- 2015 Zur Analyse des CO2-Minderungsbeitrag des Stromsektors, *ifo Schnelldienst* 14/2015.
- 2014 Zur Interpretation von Energieszenarien. *Schriftenreihe Energiesysteme der Zukunft*. Hg.: Nationale Akademie der Wissenschaften Leopoldina, acatech - Deutsch Akademie der Technikwissenschaften and Union der deutschen Akademien der Wissenschaften, München 2014 (with C. Dieckhoff, H.-J. Appelrath, M. Fishedick, A. Grunwald, C. Mayer and W. Weimer-Jehle).
- 2013 Umweltpolitischer Instrumentenmix im Kontext der „Energiewende“, in: *Energieumweltrecht in Zeiten von Europäisierung und Energiewende*, Schriften zum deutschen und europäischen Infrastrukturrecht, hg. v. Ralf Brinktrine und Markus Ludwigs. S. 29-30. *Duncker & Humblot*, Berlin 2013.
- Rekommunalisierung: Eine Variation über das Thema “Staat oder Privat?“, *Wirtschaftsdienst* 2, 71-75, 2013.
- 2011 Kommentar zu „Selling when Brand Image Matters“. *Journal of Institutional and Theoretical Economics*, 2011.
- Impact of Fukushima on the German Energy Policy Debate, *IAEE Energy Forum*, 4-2011, 13-15.

- 2010 Marktkonzentration und Marktmachtanalyse für den deutschen Regelenergiemarkt. *Zeitschrift für Energiewirtschaft* 2010 (34), pp. 209-222. (with Christian Growitsch and Matthias Wissner).
20 Jahre Deregulierungskommission: Was gibt es noch zu tun? *Orientierungen zur Wirtschafts- und Gesellschaftspolitik*, 2010.
- 2009 Versteigerung von Marktzutrittschancen in Netzindustrien am Beispiel der 800-MHz-Mobilfunkauktionen. *Netzwirtschaft & Recht*, 2009 (4), S. 230-235.
Engpassmanagement und Anreize zum Netzausbau im leitungsgebundenen Energiesektor. *Nomos-Verlag*, Baden-Baden, 2009.
- 2008 Kommentar zu §§ 30-35, 38, 39 (Entgeltregulierung) Telekommunikationsgesetz. 2008. In: Arndt/Fetzer/Scherer (Hrsg.), *Kommentar zum TKG*, Erich Schmidt Verlag
- 2007 Ökonomische Gründe für die Regulierung von Netzindustrien. In: Jörn Lüdemann (Hrsg.): *Telekommunikation, Energie, Eisenbahn - Welche Regulierungen brauchen die Netzwirtschaften?*, *Verlag Mohr Siebeck*, 2007, S. 3-36.
Regulierung von Netzindustrien. Orientierung zur Wirtschafts- und Gesellschaftspolitik, 2007 (112), S. 15-20.
- 2005 Ramsey-Boiteux-Preise und Monopolpreise. Zu einigen verbreiteten Missverständnissen. *Netzwirtschaft & Recht*, Beilage, Juni 2005, S. 6-8.
Konsistenzgebot im neuen TKG: Anforderungen und Zielkonflikte. *MultiMedia und Recht*, Beilage, Juni 2005, S. 6-8.
- 2001 Wettbewerbliche Bereitstellung von Regelenergie. Institutionelle, funktionale und IT-Anforderungen für eine Verrechnungsstelle. *Energiewirtschaftliche Tagesfragen*, August 2001, S. 496-499 (mit M. Kübler, M. Oppenrieder).
Regulatorische Rahmenbedingungen im deutschen Energiemarkt. Energiewirtschaftliche Tagesfragen, Mai 2001, S. 240-243 (mit M. Kübler).
- 1999 *Three Essays on the Theory of the Firm*. (1999). Berlin: Verlag dissertation.de
- 1997 Kriegserfahrung in der Heimat: Kriegsschuld,- verlauf und- ende in württembergischen Stimmungsberichten. In: Hirschfeld, Krumeich, Langewiesche, Ullmann (Hrsg.): *Kriegserfahrungen. Studien zur Sozial- und Mentalitätsgeschichte des Ersten Weltkrieges*, Essen 1997, S. 267-286.

REFEREE FOR

Applied Energy, BE Journal Economic Analysis and Policy, BE Journal Theoretical Economics, Econometrica, Economic Journal, Energy Economics, Energy Policy, Energy Journal, European Journal of Operational Research, German Economic Review, Information Economics and Policy, International Economic Review, International Journal of Industrial Organization, Journal of Industrial Economics, Journal of Industry, Competition and Trade, Journal of Institutional and Theoretical Economics, Jahrbücher für Nationalökonomie und Statistik, Journal of Public Economics, Journal

of Regulatory Economics, PLOS One, RAND Journal of Economics, Review of Network Economics, Telecommunications Policy.

POLICY REPORTS (SELECTION)

1. Investigation into a sustainable electricity market design for Germany
Client: Federal Ministry of Economics and Technology (BMWi)
2. Congestion Management in Energy Networks
Client: German Monopolies Commission

Cologne
August 21, 2015

Felix Höfler